# **Your Go-to-Market Partner for the New IP Infrastructure**

- **Whitebox Communication Platforms**
- / Branding and Logistics
- / CAPEX and OPEX Optimization
- / Deployment Flexibility
- / Remote NFVI Evaluation













Advantech is a global leader in providing trusted, innovative embedded computing products, services, and solutions. Advantech Networks and Communications Group has being providing mission critical hardware to the world's leading telecom and networking equipment manufacturers for over 10 years. Whether it is wired or wireless, virtual or physical nodes at the core or the edge of the network, Advantech's products are embedded in the telecommunications infrastructure that our world depends upon.

## **Quick Facts**

Headquarters Established Publicly listed Employees Revenue (2014) Global support Taipei, Taiwan 1983 TPE: 2395 7,300 USD \$ 1.169 Billion 92 cities, 21 countries

# **Choosing the Right Partners**



The arrival of game-changing technologies to the telecommunications industry opens up new business models and no longer locks operators into fixed architectures. The new network infrastructure is flexible, modular and open. At Advantech, we understand that a strong co-working ecosystem is required to ensure that white boxes, operating systems, middleware and network functions work together in this multi-vendor environment. We collaborate closely with hardware and software ecosystem partners to ensure interoperability at the earliest possible stage in the development cycle and enable our customers with early access to the latest technology which accelerates their next generation product roll-outs.

# Tailor-Made Branding, Packaging and Logistics

Starting from commercial-off-the-shelf platforms, Advantech offers personalized products through a range of specialized services, including customized cost optimization. All of our platforms are application-ready with branding options available including chassis colour, logo and front bezel design. Additionally, customers can optimize Advantech modular appliances and servers to reach their sweet spot of price, performance and functionality.

Through Advantech Integration Centers around the world and those of our System Integrator partners, we offer extensive integration and test services prior to packaging and labelling according your specifications. Our worldwide logistics network offers a flexible delivery model to meet your unique needs and budget. We help you to simplify your logistical networks, bring your products to market on time, and enjoy a timely return on your investment.



# **Enhanced Platform Management Lowers Total Cost of Ownership**

Advantech's networking platforms have been specifically designed to run high-availability telecommunication services and minimize costly downtime. Advantech's Advanced Platform Management provides all required IPMI v2.0 Baseboard Management Controller (BMC) functionality and also additional features that allow local and remote users to early detect system degradation, avoid system interruption and shorten mean time to repair.



















Remote Monitoring & Control

Update

Redundant

Update Detection

Chassis Intrusion

Digital Inventory

Service-friendly Design

Advanced LAN Bypass

Advanced Hot Plua

> 300 Intel<sup>®</sup> Xeon<sup>®</sup> Cores

# **Easily Adapt to Changing Business Requirements**

Scalability is considered one of the most important criteria when deploying network solutions today. Advantech platforms allow operators and service providers to select the most effective solutions that meet today's needs and then grow the system "UP or OUT" easily and economically as requirements change. Advantech's scalable platforms provide:

- Packet, application, and control processing consolidation onto a single architecture and one code base.
- Industry's broadest range of networking platforms based on Intel<sup>®</sup> Architecture.
- Gigabit to Terabit performance from 2 to over 300 cores.





2 Cores®











## Get on the Fast Track to the New IP Infrastructure

Advantech's Remote Evaluation Service (RES) is designed to help you get ahead of the technology curve and rapidly evaluate new applications and services over a wide range of NFV-enabled platforms that can emulate different deployment scenarios at different network locations. We work together with leading silicon, middleware and NFV ecosystem partners so that you are able to:







Perform functional and interoperability testing



Get an early start on development while saving resources, time and money

RES puts control of your own virtual, software-defined infrastructure (NFVI/SDI) lab at your finger-tips. You no longer need to incur the costs of shipping heavy freight around the world, purchasing expensive test rigs or breaking your back installing and integrating bits and pieces from different vendors in a lab which you probably wouldn't sit in anyway. To find out more about Advantech's Remote Evaluation Service, please visit www.go-res.com.



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