

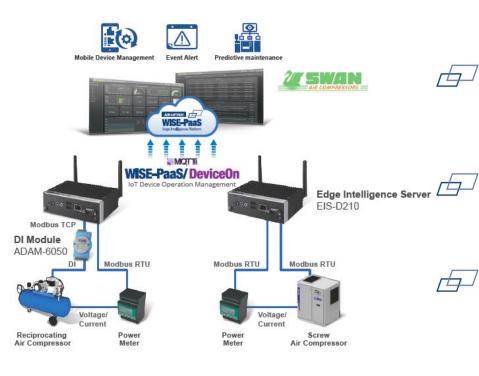
Take the First Step toward Transformation with WISE-PaaS/ DeviceOn

Rosa Chang
Business Development Manager
Advantech



Air Compressor Manufacturer Creates New Service Model with IoT Edge Technology





• Powerful connectivity and data acquisition capabilities help the customer quickly deploy IoT and integrate field data with backend management.

• Provides a multitude of APIs to develop customizable dashboards and messages and integrate cross-platform data and applications.

• Allows customers to inaugurate **preventive maintenance**, which adds value to their compressor products, minimizes unexpected equipment breakdowns.



Semiconductor Manufacturer Uses DeviceOn to Increase Production Utilization

Challenge

Require the most controls of data security and operation monitoring



- DeviceManagement
 - Predictive maintenance

Solution

- Built-inAlgorithm inDeviceOn
- To maintain beforehand
- ERP/MES integration





Purchase Options

Deploy service by subscription

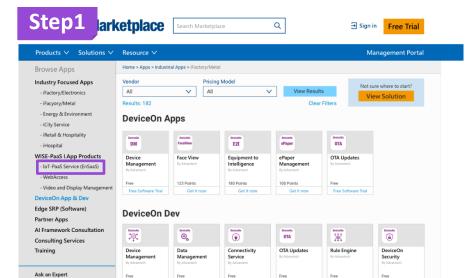
or

Activate application with license key

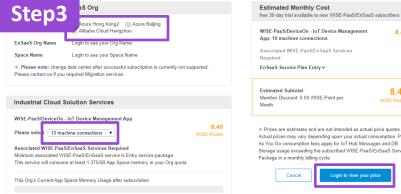
Both via the WISE-PaaS Marketplace

An AIoT Solutions eCommerce Platform





Free Software Trial



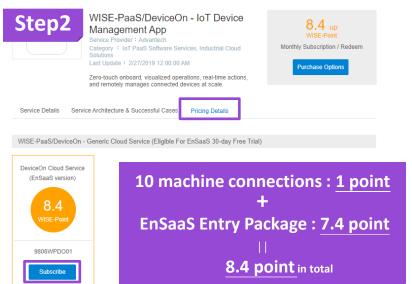
Request Call Back

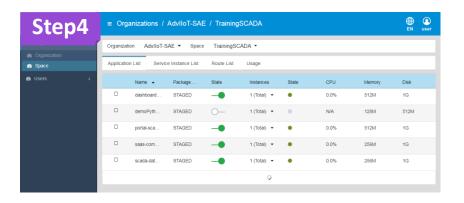
Contact Sales

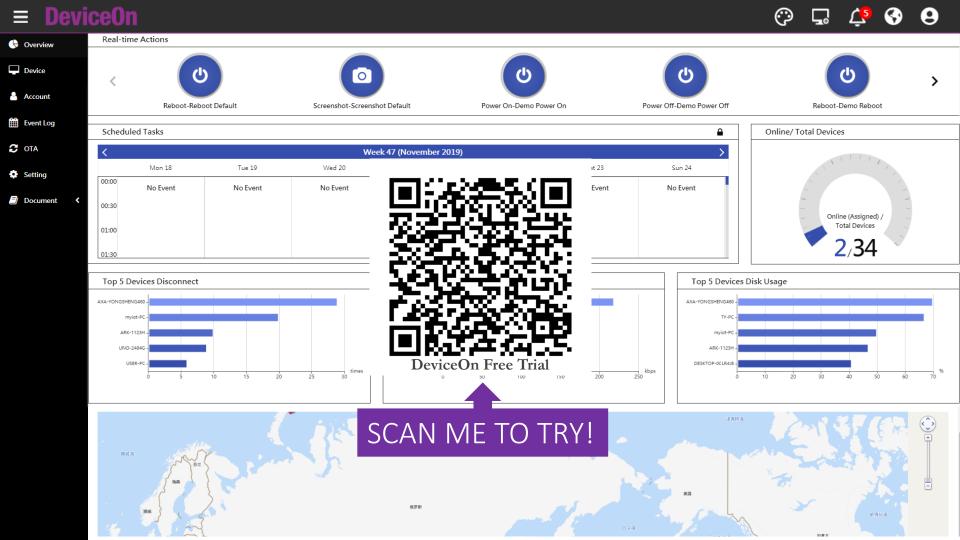


Free Software Trial

Free Software Trial







WISE-PaaS Architecture for Equipment-to-Intelligence

Industrial APP (I.APP)













WISE-PaaS Microservices & **Data Platform**

- **WISE-PaaS/SaaS Composer**
- WISE-PaaS/Dashboard
- 2D/3D rendering

- WISE-PaaS/APM

- OTA

WISE-PaaS/AFS

- Training & Deployment

CLOUD F@UNDRY



kubernetes





mongoDB. (a) influxdb





 Multitenancy Metering









WISE-PaaS/EnSaaS











WebAccess/SCADA



WISE-PaaS/ DeviceOn

Device Remote Management

WISE-PaaS/Security

WISE-PaaS/SignageCMS











openVINo



Application Framework Services







22 00 00 I



Integration with workflow IT systems

Data

Fusion

Digital Twins



Asset Performance Mgmt.



AI Framework Service

WISE-PaaS/Dashboard WISE-PaaS/SaaS Composer

Visualization

Connected

Assets, Sites,

& Staffs

Multiple Data Sources
2D & 3D Rendering

WISE-PaaS/APM

Asset Models
Asset Evaluation
Workflow Integration

Alarm/Trigger OTA Auth. Mgmt.

WISE-PaaS/AFS

Code IDE
Hyper Parameter
Data Pre-Processing

Model Management Inference Engine Deploy Compute Resource Mgmt.



Scalable Data Platform with Microservices Framework





























409,469 KWh

Energy Management S...

Home

Building

Building Energy Con...

Energy Consumption I...

Energy Consumptio...

Electricity Demand

Partition Energy Consu...

Building

Floor

Partition

Type Energy Consump...

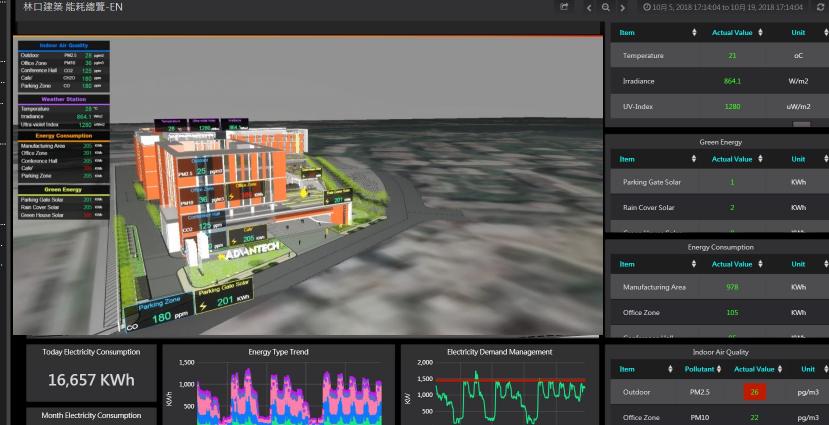
Energy Type Statisti...

Energy Type Statisti...

Meter Trend(Hour)

Pre-Comparison

Language



10/11

- Electricity Demand Min: 126 Max: 1,734 Demand Limit Min: 1,450 Max: 1,450

10/14

10/17

Conference Hall

10/14

10/17

10/8

10/11

- Lighting - Plug - Air Condition - Manufacture - Air Compressor

WISE-PaaS is designed for...

Machine Builder

- Embed WISE-PaaS software in their products
- Make services value-added leveraging PaaS solutions

System Integrator

- Focus on application integration and deployment in specific domains using Advantech hardware and WISE-PaaS
- Complete certified training and receive architecture consultation
- Leverage Advantech's marketing resources

Channel Partner

- Resell software and SRP on the WISE-Paas Marketplace to end customers
- Share Advantech's marketing resources

Software Developer

- Develop ready to use solutions for IoT scenarios based on Advantech hardware and WISE-PaaS
- Publish solutions on the Marketplace
- Leverage Advantech's biz networking



WISE-PaaS Alliance Program



Regular | 100 points

- ✓ Free certified training
- ✓ 2% discount of cloud services

VIP | 2000 points ◆

- ✓ 6% discount of cloud services
- ✓ Free certified training
- ✓ Free consultation
- Business opportunity referral
- ✓ Marketing resources

Premier | 4000 points •

- ✓ 10% discount of cloud services
- ✓ Free certified training
- ✓ Free consultation
- Business opportunity referral
- ✓ Marketing resources



WISE-PaaS VIP Alliance

One Alliance, One Network, Limitless Opportunities

Sell to Grow

Publish I.APP on the Marketplace

Gain international promotion and orders

Alliance Network

- Attend Advantech IoT Partner Conference
- Gain business network through 1-on-1 meeting
- Co-marketing and case study



Speed to Market

- Get the best discount for 150+ IoT Solutions
- Instant purchase with one click
- Business consultation and technical training





Co-Marketing Offerings for VIP/Solution Partner







Case Study

Newsletter/Website

Video/PDF/PPT

Logo Impression

LinkedIn

Promotion





Showcase on Event

Speech on Event





Release News Webinar

To train Advantech
Sales/CP

For SRP Co-Creation Partner

Abstracts and Asstracts are seen as a second of the second





Machine to Intelligence

Smart City Salutions

WISE-PaaS VIP Membership Enabling AloT Success

Factory & Industry 4.0

350 Members



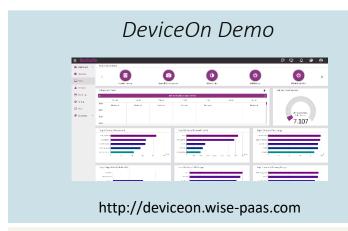








24/7 Services and Resources on demand



Certified Training



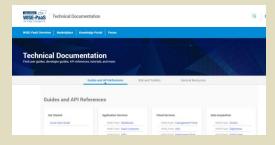
https://training.wise-paas.advantech.com/en

WISE-PaaS Marketplace



http://wise-paas.advantech.com/en-us/marketplace

Technical Documentation



https://docs.wise-paas.advantech.com/en



Co-Creating the Future of the IoT World

